

LEVELS 5 & 7 DIPLOMA IN PROFESSIONAL CONSULTING

Dynamic & Interactive Online Course Led by World Class Practitioners



Dear Participant,

The ability to create value and deliver change has become a 'must have' in these challenging times. This course enables you to transform organisations through world-class consulting frameworks.

This course (typically over 10 weeks) enables you to secure the Level 5 or 7 Diploma in Professional Consulting. Please note that this programme includes all learning from the online Award & Certificate course (please see next page for details).

Please call me on **+44 20 8883 1423** to discuss your requirements

Laura Robertson, Course Director



Immediate Start Available!
email laura@amskills.com
for full details.

ONLINE PROGRAMME

Our innovative online programme features a rich mix of one-to-one, team working and web based resources. It is designed to maximise value to your career and secure relevant qualifications:-

1. Includes **All Learning from our Online Award & Certificate Course (PTO):**

- Consulting practice, tools and techniques
- Innovation skills for consultants
- How to develop your consulting career

2. **Facilitation Skills for Consultants:**

- When the facilitation approach is best
- Key facilitation tools & techniques
- Practical team facilitation skills

3. **Organisational Culture for Consultants:**

- Models for understanding culture
- How to assess organisational culture
- Using cultural insights on engagements

4. **Change Management for Consultants:**

- How to design effective change programmes
- How to avoid change management traps
- How to deliver change

5. **Ethics for Consultants:**

- Code of conduct and professional practice
- Understand ethical dilemmas for consultants
- Learn how to mitigate ethical dilemmas

Participants gain a clear understanding of the consulting industry and how to develop their careers in this rapidly developing field.

KEY BENEFITS

Our courses go well beyond the syllabus required by the qualification and give you what you really need to succeed in your career:-

Led by World Class Practitioners:

- Elite consulting firm experience
- Currently consulting for world leading clients
- Tutor at the world's top business schools

Personal Tutor Support

- Answer questions about course work
- Up-to-date information about the job market
- Advice on how to develop your career

World-class Consultancy Process Model:

- Approaches to consultancy fact finding
- Creative problem solving techniques
- Methods to boost productivity & quality

Client Management Skills:

- Techniques to rapidly build credibility
- Persuading and dealing with difficult clients
- How to run problem solving workshops

Comprehensive Course Information:

- Electronic consultancy process templates
- Copies of interactive workshop records
- Access to our evolving knowledge base

Real Consultancy Case Studies & Examples:

- General management consulting
- Marketing strategy consulting
- Operational improvement

LEAD TUTORS



Mark Law
MSc CEng FIMechE
CMC MCIM TVM

Mark is a highly experienced strategy & general management consultant:

- London Business School
- Big 6 consultancy clients
- CEO / Board level consulting
- Expert team facilitator
- Private & public sector clients
- Certified Management Consultant



Alvaro Triana
BA MBA CMC

Alvaro is a seasoned strategy & general management consultant:

- Ex McKinsey & Arthur D. Little
- Private & public sector clients
- CEO / Board level consulting
- Expert team facilitator
- Certified Management Consultant

SOME CLIENTS



Visit <http://amskills.com/reviews/> to view the many outstanding testimonials for this course.

Our Unique Consulting Courses:

- Led by Mark Law, a highly qualified practicing professional consultant. Visit <http://uk.linkedin.com/in/marklaw> for Mark's professional profile & recommendations.
- Feature real-world case studies and examples of best professional practice
- Designed to optimise your professional consulting career journey

How to Book Onto Our Courses (Face-to-Face or Online):

- Click the following link: <http://amskills.com/>
- From menu click **Booking Forms => Consulting Courses**
- Fill in your details as required by the form and click 'Submit'

Course & Qualification Fees:

- Course fee per participant is £3,750 (Includes all qualification fees & VAT)

Advanced Management Skills, 4 Onslow Gardens, London N10 3JU Tel +44 20 8883 1423

Visit our web site at www.amskills.com

Terms and Conditions: Course fees are payable in advance. Course content is subject to on-going improvement and development.

LEVELS 5 & 7 AWARD & CERTIFICATE IN PROFESSIONAL CONSULTING

Dynamic & Interactive Online Course Led by World Class Practitioners



Dear Participant,

The ability to create value and deliver change has become a 'must have' in these challenging times. This course enables you to transform organisations through world-class consulting frameworks.

This online course (typically over 6 weeks) enables you to secure either a) the Level 5 or 7 Award & Certificate in Professional Consulting; or b) the Level 5 or 7 Diploma in Professional Consulting (after completing the additional Diploma modules).

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ONLINE PROGRAMME

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1. Planning Your Consulting Career:

- Personal consulting career diagnostic
- Big picture view of the consulting industry
- How to develop your consulting career

2. Client Communication Skills:

- Creating a great first impression with clients
- How to write client proposals
- Client communications and reporting

3. Research and Analytical Skills:

- Consulting research strategies
- The art of industrial research
- Key analytical tools & techniques

4. Innovation Skills for Consultants:

- Consulting innovation strategies
- Creativity tools & techniques for consultants
- Evaluating consulting innovations

5. How to Market Yourself as a Consultant:

- How to stand out in the market
- Personal career action planning
- Marketing tactics for consultants

Participants emerge from our programmes with a clear understanding of the consulting industry and how to develop their careers in this exciting and rapidly developing field.

KEY BENEFITS

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- Registered mentor for CMC



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